



## PRICE SHEET

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## General Services

All of our services are priced on an hourly rate scale (cost per man-hour). Please note that for companies who qualify, our scholarship program can reduce these fees as much as 50%.

On-site .....	250
Off-site .....	200
Remote .....	200

Billable hours are measured on a quarter-hour basis, meaning if we work at your site for one hour and forty-five minutes, you will not be charged for the full two hours. However, if we work at your site for one hour and fifty minutes, you will.

## Definition of services

On-site service is defined as the amount of time we are at your company to perform hired duties.

Off-site service is considered the time we work on hired services away from your company (for example, reviewing printouts of possibly insecure programs and services, which were determined on-site).

Remote service is when we log into or run scans on your network remotely to work on hired services off-site. This is never done without explicit permission.

## The Scholarship Program

The scholarship program is an incentive program for small businesses. A scholarship can yield as much as 50% off of total service prices for a qualifying company. Companies are chosen to receive the scholarship after consideration of their gross annual revenue, budget, location and size. The minimum scholarship we offer is 25%. If you are interested in the scholarship program, please contact us for an application.

Please note that whether you receive scholarship benefits from us has no impact on the level of service you receive.

## Service Referral Credit

We offer a service referral credit to companies who refer us to their clients or affiliations. We will give the referring company 15% of our profits from the referred company as a service credit up to a credit limit of \$6000. This applies to each company you refer to us individually. Service credit is not subject to scholarships. If your company qualifies for a scholarship with us, you will still be charged the full amount for the duration of your referral credit. The scholarship applies only to real costs incurred.

We also give you the option to redeem this service credit for cash at a 1:3 currency ratio. Hence, if you receive a \$6000 referral credit, you may redeem this for \$2000 cash.

It is of course not required, but if a specific employee of your company refers us to one of your clients, thereby earning your company a referral credit (or fee), we ask that you reward that employee with a token of our appreciation.

## **Security Training for Systems Administrators**

Episec offers training for your current systems administrators tailored to the specific needs of your network. We'll teach your sysadmins what they need to know to be on the road to securing their systems and keeping them secure.

We offer pricing plans for small businesses and larger corporations. Class size is limited to 15 people.

**Large Companies**  
(over \$4 million gross annual revenue)

**Single Rate:**  
\$175/hour per person up to 4 people

**Group Rates:**  
\$800/hr for 5 to 10 people

- 2 management employees sit in free

\$1200/hr for 11 to 15 people

- 3 management employees sit in free

**Small Businesses**  
(under \$4 million gross annual revenue)

**Single Rate:**  
\$100/hour per person up to 4 people

- 2 management employees sit in free

**Group Rates:**  
\$500/hour for 5 to 10 people

- 3 management employees sit in free

\$750/hour for 11 to 15 people

- 5 management employees sit in free

Management is defined as employees who are in management positions and who do not perform systems or security administration as part of their job capacity. Management does not include senior level management unless it is a small business.

The Scholarship Program does not apply to Security Training.

If you choose us to secure your systems, we will teach your current systems administrators what they need to know to keep the security of their systems in check free of charge.